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PUBLICATIONS¹

Books

- (2002) John H. Kagel, Dan Levin, *Common value auctions and the winner's curse*. Princeton University Press
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- (1995) with Ray Battalio and Len Green Economic, *Choice theory: an experimental analysis of animal behavior*, Cambridge University Press.
- (1995) with A. Roth (eds.), *The handbook of experimental economics*, Princeton University Press.
- (1990) with L. Green (eds.), *Advances in behavioral economics, Vol. 2*, Ablex Publishing Co.
- (1987) with L. Green (eds.), *Advances in behavioral economics, Vol. 1*, Ablex Publishing Co.

Articles and Book Chapters

- (2009) with J. Lightle and H. Arkes, *Information exchange in group decision making: The hidden profile problem reconsidered*, Management Science, vol 55,
- (2009) with David Cooper, *The role of context and team play in cross-game learning*, Journal of the European Economic Association, vol 7.
- (2009) with Dan Levin, *Implementing efficient multi-object auction institutions: An experimental study of the performance of boundedly rational agents*, Games and Economic Behavior, vol 66.
- (2009) with Alex Brown, *Behavior in a simplified stock market: The status quo bias, the disposition effect and the ostrich effect*, Annals of Finance, vol. 5.
- (2008) with Svetlana Pevnitskaya and Lixin Ye, *Indicative bidding: An experimental analysis*, Games and Economic Behavior vol. 62.
- (2008) with Susan Rose, *Almost common value auctions: An experiment*, Journal of Economics and Management Strategy, vol 17.
- (2008) with David Cooper, *Learning and transfer in signaling games*, Economic Theory vol. 34.
- (2007) with Svetlana Pevnitskaya and Lixin Ye, *Survival auctions*, Economic Theory vol. 33.
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- (2005) with G. Frechette and M. Morelli, *Behavioral identification in coalitional bargaining: An experimental analysis of demand bargaining and alternating offers*, Econometrica.
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- (2005) with Dan Levin, *Multi-unit demand auctions with synergies: Behavior in sealed-bid versus ascending-bid uniform-price auctions*, Games and Economic Behavior, 53.
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- (2004) with G. Charness and G. Frechette, *How robust is laboratory gift exchange?* Experimental Economics, Vol 7.

¹ Not to be considered as full list. Updated: January 29, 2010.

- (2004) John H. Kagel, *Double auction markets with stochastic supply and demand schedules: Call markets and continuous auction trading mechanisms*, in *Advances in Understanding Strategic Behaviour: Game Theory, Experiments, and Bounded Rationality: Essays in Honour of Werner Guth*, Steffen Hick (ed), Palgrave.
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- (2003) with David Cooper, *Lessons learned: Generalizing learning across games*, *American Economic Review*, Vol 93.
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- (2000) John Kagel, Alvin Roth, *The dynamics of reorganization in matching markets: A laboratory experiment motivated by a natural experiment*, *Quarterly Journal of Economics*, Vol CXV.
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